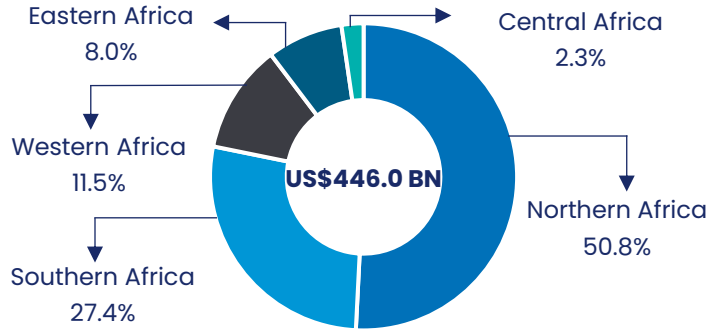


Africa Domestic Capital Sources

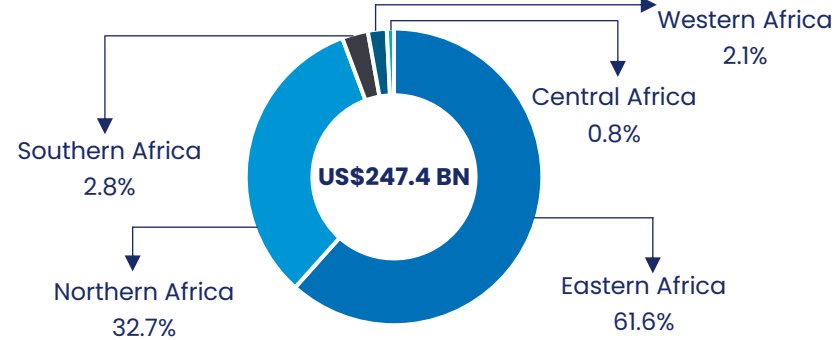
Tap into \$1.1 TN domestic capital in the region

Central Bank – Reserves By Region (2022)



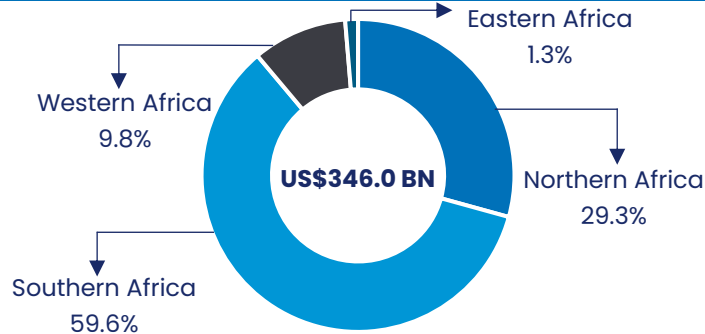
- Dominated by Northern Africa with 50.8% share of the total
- **Central bank of Libya** and **Central bank of Algeria** contribute the highest

Sovereign Funds – AUM By Region (2022)



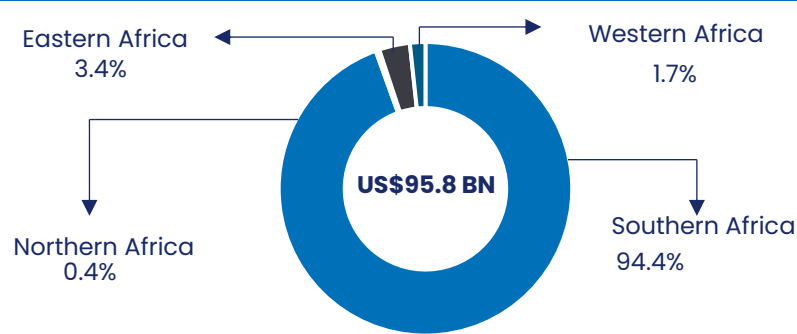
- Eastern Africa has the largest share of the total AUM – 61.6%
- **Libyan Investment Authority** and **Ethiopian Investment Holdings** contribute the highest

Pension Funds – Aum By Region (2022)



- Southern Africa has the largest share of the total AUM – 59.6%
- **Public Investment Corporation, South Africa** contributes the highest

Insurance Companies – AUM By Region (2022)



- Southern Africa dominates with 85.2% of total AUM share
- **Sanlam Life Insurance** contributes the highest

Key Facts– Pension Funds

Nascent and Developed Pension Markets – 90.0% of African pension markets are currently in the nascent or developed stage, dominated by a single large public pension fund alongside relatively smaller funds

Matured Pension Markets – South Africa and Kenya have the most matured pension markets in Africa in terms of favorable regulations, size, depth, and diversification of pension assets both within and outside the continent

Portfolio Allocation – Portfolio allocation is largely concentrated in government securities or exhibits home bias due to regulatory constraints


Offshore Investments – Nearly all pension markets are permitted to invest in offshore assets, albeit with certain restrictions and requiring regulatory approval and compliance with foreign exchange regulations

Derivatives – This is largely restricted across North, East, and Southern Africa. In Nigeria, however, this is acceptable if the securities are issued by the Central Bank

In 2022, Africa's Domestic Capital reached **US\$1.1 TN**, which constitutes nearly 40.0% of the Continent's combined GDP and 11.0x of the Continent's Annual Infrastructure Financing Gap

Africa Pensions Market





























Target top pension fund managers across member countries



	Total Assets in Pension Fund (US\$ MM)	Total Assets in Pension (% GDP)	Share of Assets Invested Abroad (%)	Average ROI (%)	Allocation by Asset Class (%)			
					Equities	Bills and bonds	Cash and deposits	Other
1. Angola	1,689.0	0.5	..	..	0.7	38.5	54.8	5.4
2. Botswana	9,231.0	2.7	62.0	5.5	67.2	13.7	6.3	12.7
3. Egypt	5,045.0	1.5	..	11.3	2.9	79.0	15.4	2.7
4. Ghana	4,018.0	0.7	..	17.7	1.6	88.9	6.4	0.0
5. Kenya	12,797.0	1.0	0.9	2.6	16.7	46.1	2.4	34.8
6. Lesotho	164.0	0.5	88.	11.8	..	..	..	..
7. Malawi	1,300.0	11.0	..	19.6	54.0	33.2	9.1	3.7
8. Mauritius	1,367.0	0.8	31.3	8.0	..	..	..	..
9. Morocco	7,035.0	0.7	1.1	1.5	50.6	39.9	1.6	7.9
10. Mozambique	600.0	3.7	..	..	3.2	75.1	8.5	13.3
11. Namibia	12,062.0	..	..	-0.8	51.5	29.4	9.1	10.0
12. Nigeria	34,900.0	1.0	4.7	13.0	8.0	77.0	0.5	14.5
13. South Africa	500,000.0	120.0	20.6	5.7	13.9	31.1	1.9	53.1
14. Tanzania	4,927.0	6.5	..	..	..	..	..	..
15. Uganda	5,898.0	12.7	..	..	14.8	76.6	1.6	7.0
16. Zambia	4,853.0	16.5	5.8	12.7	18.0	31.4	19.5	17.2
17. Zimbabwe	1,619.0	0.6	..	54.5	53.1	1.4	1.0	44.5

Africa Pensions Market

Focus on mature and developed pensions markets across member states

	Pension Market State	No Active Pension Funds	Largest Fund	Regulatory Authority	Permitted to Invest Outside of Jurisdictions	Permitted Allocation to PE/Alternatives	Hinderance to PE/Offshore Allocation
 South Africa	 Mature	5,294	Government Employees Pension Fund (GEPF)	Financial Sector Conduct Authority (FSCA)	Yes – Up to 45.0% in offshore investments	Up to 15.0%	Deteriorating economic environment political uncertainty
 Kenya	 Mature	1,300	National Social Security Fund (NSSF)	Retirement Benefit Authority (Kenya)	Yes	Up to 10.0%	Strong domestic capital market and home bias
 Nigeria	 Developed	>15 (large PFAs and CPFA)	Stanbic IBTC Pension Managers	National Pension Commission (Pencom)	Restricted – Subject to compliance with Section 87(2) of PRA 2014 and Guidelines on Foreign Investment (still in progress)	Up to 5.0% for PFAs while CPFAs and approved Existing Schemes can invest subject to their internal guidelines	Economic (FX availability) and regulatory constraints
 Ghana	 Developed	217	Social Security and National Insurance Trust (SSNIT)	National Pensions Regulatory Authority	Yes – Up to 5.0% in offshore investments (Limited to Fixed Income only)	Up to 10.0% of total allocations (cap of 5.0% for external securities)	Economic and political environment
 Namibia	 Developed	135	Government Institutions Pension Fund (GIPE)	Namibia Financial Institutions Supervisory Authority (NAMFISA)	No – Only in Namibia and CMA countries	Min 1.7% Max 3.5%	Restrictive private equity market
 Botswana	 Developed	86	Botswana Public Officers Pension Fund (BPOPF)	Non-Bank Financial Institutions Regulatory Authority INBEIRA)	Yes – Up to 50.0% of total portfolio	Up to 2.5%	Small market with limited investment opportunities
 Zambia	 Developed	243	National Pension Scheme Authority (NAPSA)	Pensions and Insurance Authority (PIA)	Yes – Up to 30.0% of the Fund size	Public 10.0% Private 15.0%	Informal market dominated by SMEs
 Zimbabwe	 Developed	614	Zimbabwe Electricity Supply Authority (ZESA)	Insurance Pensions Commission (PEC)	Yes – but subject to approval by Authority	Up to 10.0% of Fund size	Political instability hyperinflation & valuation dilemma
 Lesotho	 Emerging	100	Public Officers Defined Contribution Pension Fund	Central Bank	Yes – Up to 25.0% outside of the CMA countries	Up to 10.0%	Political instability lack of trust in government
 Uganda	 Nascent	110	National Social Security Fund	Uganda Retirement Benefits Regulatory Authority	Yes – Subject to prior approval of the Authority and currently limited to the EAC	15.0% (but limited to EAC)	Regulatory constraint and political dominance
 Tanzania	 Nascent	2 (consolidated smaller schemes)	National Social Security Fund	Social Security Regulatory Authority and Bank of Tanzania	Yes – Subject to Bank of Tanzania prior approval	Yes – Subject to Bank of Tanzania approval	Regulatory constraints
 Rwanda	 Nascent	51	Rwanda Social Security Board (RSSB)	National Bank of Rwanda	Yes – Subject to National Bank of Rwanda prior approval	Up to 20.0% of Fund size	Regulatory constraint
 Mozambique	 Nascent	21	Central Bank of Mozambique Pension Fund	Central Bank	Yes – Up to 10.0% in offshore investments	Unlisted shares permitted	Small opaque market & bank dominated
 Eswatini	 Nascent	106	Public Service Pensions Fund (PSPF)	Financial Services Regulatory Authority (FSRA)	Not clear	Not clear	Informal market undermined by political instability